

## Process engineer position

### Job description

#### About Kumulus

Kumulus is a startup co-founded by two Polytechnique (X) engineers cumulating a wealth of circa 20 years of experience in different fields including renewable energy, industrial waste heat recovery, strategy consulting, investment and management of multi hundred-million-dollar sustainable infrastructures, industrial power plants construction management, ...

Kumulus aims to solve the problem of drinking water scarcity in Africa and the Middle East by designing machines that use solar power to transform the humidity in the air into drinkable water.

#### The position

We're looking for sustainability driven bright minds to take on the challenges of designing, manufacturing and improving Kumulus's products and services. Within the technical team and working directly with the CTO, you'll be in charge with the following (without being limited to):

- Overseeing the design, prototyping, certification and industrialisation process for atmospheric water generators
- Material and manufacturing process selection in due to the application standards
- Defining the specification of the components
- Selection of the components, coordination with purchasing department for acquisition
- Coordination with mechanical, electrical and electronic engineer for mechanical and electrical design
- Coordination with subcontractors for fabrication and assembly
- Product testing and performances validation
- Effectively present proposals, status reports, and final project reports to groups (French and English writing skills is a must)

The position will be based in Paris, and you can start as soon as possible.

#### Qualifications required

- You have a scientific curiosity, and you want to get involved in a project involving various core competencies
- You want to participate in the advent of a start-up that tackles one of the major challenges of the 21st century

#### What we offer

- Competitive salary
- International networking and knowledge gathering opportunities
- a comfortable and stimulating work environment

#### How to apply

Send a curriculum and a cover letter to [maabid@kumuluswater.com](mailto:maabid@kumuluswater.com)

We want to know you: without a cover letter, we cannot know who you are, so your application will not be accepted. Tell us what motivates you in this role and why you would like to join our team. Use it to stand out of the crowd.



## Electrical engineering Job description

### About Kumulus

Kumulus is a startup co-founded by two Polytechnique (X) engineers cumulating a wealth of circa 20 years of experience in different fields including renewable energy, industrial waste heat recovery, strategy consulting, investment and management of multi hundred-million-dollar sustainable infrastructures, industrial power plants construction management, ...

Kumulus aims to solve the problem of drinking water scarcity in Africa and the Middle East by designing machines that use solar power to transform the humidity in the air into drinkable water.

### The position

We're looking for sustainability driven bright minds to take on the challenges of designing, manufacturing and improving Kumulus's products and services through the implementation of innovative improvements of the overall system. Within the technical team and working directly with the CTO, you'll be in charge with the following (without being limited to):

- Internal technical standards definitions
- Electrical design
- BOM construction and follow up
- Defining the specification of the components
- Sourcing and testing of components
- Sourcing subcontractors for electrical cables fabrication and cabling
- Supervising products design and manufacturing about electricity
- Follow up with regulation requirements implementation
- Follow up with regulation requirements testing
- Selection of the components, coordination with purchasing department for acquisition
- Coordination with subcontractors for manufacturing and assembly of the units
- Coordination with quality team to build the electricity quality plan
- Coordination with PM for product testing and performances validation
- Effectively present proposals, status reports, and final project reports to groups (French and English writing skills is a must)

The position will be based in Tunis, and you can start as soon as possible.

### Qualifications required

- You have an engineering diploma in electrical engineering with at least 2 years of relevant experience
- You have a strong technical background and knowledge in electrical design and manufacturing
- You have a scientific curiosity, and you want to get involved in a project involving various core competencies
- You want to participate in the advent of a start-up that tackles one of the major challenges of the 21st century

### What we offer

- Competitive salary
- International networking and knowledge gathering opportunities
- a comfortable and stimulating work environment

### How to apply

Send a curriculum and a cover letter to [maabid@kumuluswater.com](mailto:maabid@kumuluswater.com)

We want to know you: without a cover letter, we cannot know who you are, so your application will not be accepted. Tell us what motivates you in this role and why you would like to join our team. Use it to stand out of the crowd.

## Finance Manager – Paris HQ - Job description

### About Kumulus

Kumulus is a water tech company with a mission to transform the drinking water market by creating distributed water sources that are sustainable and economical.

Kumulus is headquartered in Paris with a first affiliate in Tunisia. It is a TechStars, StationF and Agoranov portfolio company.

The company successfully closed a Euro 1M pre-seed round in 2022.

### The position

As a **Finance Manager**, you will mainly be in charge of the following:

- Lead on the fund raise process (including pitch deck update, business plan, data room,...)
- Seek new fundings and lead the submission of the funding applications (iLab, EIC,...). Close collaboration with the tech team
- Provide monthly (internal and investors) reports
- Follow up with the company external accountants and auditors
- Follow up and monitor all aspects related to the company finances (budget, payments, invoices, leasing...)
- Optimize the financial structure of the company through loans and leasings when needed
- As a senior member of the start up, you maybe asked to work on elements that are outside of this scope (which is super exciting as u will not be focused only on crunching numbers 😊)

This is a **full-time position**, based in **Paris** and which can start **as soon as possible**

### Qualifications required

- Graduated from one of the top 3 best business schools in your country. MBA or CFA is a plus.
- Bilingual English and French
- 2+ years professional experience in Investment Banking or Strategy consulting
- Highly skilled and fluent with Excel modelling
- Team player, self-motivated person with an entrepreneurial spirit

### How to apply

Send a curriculum to [contact@kumuluswater.com](mailto:contact@kumuluswater.com)

Please do not hesitate to add a note or any element that you think can make you stand out of the crowd!



## Growth Manager – France

### Job description

#### About Kumulus

Kumulus is a french startup co-founded by two Polytechnique (X) engineers cumulating a wealth of circa 20 years of experience in different fields including renewable energy, industrial waste heat recovery, strategy consulting, investment and management of multi hundred-million-dollar sustainable infrastructures, industrial power plants construction management, ...

Kumulus aims to solve the problem of drinking water scarcity in Africa and the Middle East by designing machines that use solar power to transform the humidity in the air into drinkable water.

#### The position

The following tasks are expected to be under:

- Building Kumulus marketing and go to market strategy (incl. image, brand and material)
- Initiate, entertain and achieve sales with NGOs, corporations, industrials, and camps
- Continuous analysis and oversight of the competition
- Continuous analysis and update of the go to market strategy and the clients' needs

This is a **full-time position**, based in **Paris** and which can start **as soon as possible**

#### Qualifications required

- Graduated from one of the top 3 best business schools in your country. MBA is a plus, European or American universities is a plus
- High fluency in English and French.
- 3 years or above professional experience in business development, marketing, or sales
- Knowledge of Italian and Spanish markets is a plus
- Team players, self-motivated person with an entrepreneurial spirit.

#### How to apply

Send your curriculum to [contact@kumuluswater.com](mailto:contact@kumuluswater.com)

Please do not hesitate to add a note or any element that you think can make you stand out of the crowd!